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# Heikes == Huntsville == Trees.

BULLETIN NO. 5

## SURPLUS STOCK

—FROM—

## The Huntsville Wholesale Nurseries.

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo.,

—AT—

## ONE DAY'S NOTICE

**W**E have for the past twenty-seven years offered in assorted lots in St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing; at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

### BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

**TERMS:** Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

**Address      W. F. HEIKES, Manager,**  
**Huntsville, Ala.**

Huntsville, Ala., April 2, 1907.

# Heikes -- Huntsville -- Trees.

Address **W. F. HEIKES, Manager, Huntsville, Ala.** We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to W. F. Heikes, Manager, Huntsville, Ala. We have arranged with the Cold Storage House in St. Louis where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

**Use the Nurserymen's Telegraphic Code in telegraphing.** Any one not in possession of a copy will be supplied upon application.

## ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We will not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lot desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and freight from Huntsville to St. Louis. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

## PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

## INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

## FREQUENT BULLETINS

We shall issue Bulletins from Huntsville weekly during March and April. Any one failing to receive them regularly will please write for copies.

## FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

## TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

# Box Lots in Cold Storage in St. Louis

## No Charge for Drayage.

### PEACHES. One Year.

These Peach trees are very smooth, straight and handsome, with full fibrous roots and in perfect dormant condition.

	CIPHER	PRICE PER BOX
5/8 to 3/4, 5 to 6 feet		
1 Box containing 160 Lemon Cling	Palace	\$ 8 00
9-16 to 5/8, 4 to 6 feet		
1 Box containing 300 Hiley	Process	13 50
1/2 to 9-16, 4 to 5 feet		
4 Boxes, each containing 250 Hiley	Pantry	8 75
7-16 to 1/2, 3 1/2 to 4 1/2 feet		
2 Boxes, each containing 300 Belle of Ga	Push	9 00
3 Boxes, each containing 300 assorted	Paper	9 00
100 Belle of Ga. 100 Carman 100 Hiley		
1 Box containing 310 assorted	Parade	9 30
10 Ad. Dewey 50 Belle of Ga. 50 Carman 60 Hiley		
50 Mountain Rose 50 Old M. Free 40 Champion		
2 Boxes, each containing 340 assorted	Parcel	9 00
60 Belle of Ga. 50 Carman 50 Hiley 50 Mountain Rose		
50 Old M. Free 20 Slappey 20 Champion		
1 Box containing 360 assorted	Pardon	10 50
50 Ad. Dewey 50 Belle of Ga. 50 Carman 50 Hiley		
50 Mountain Rose 50 Old M. Free 20 Fitzgerald 20 Slappey		
6 Boxes, each containing 300 assorted	Parent	9 00
60 Old M. Free 60 Mountain Rose 60 Belle of Ga. 60 Carman		
60 Hiley		
2 Boxes, each containing 303 assorted	Parley	9 00
100 Old M. Free 100 Hiley 60 Carman 40 Mount Rose		
1 Box containing 300 assorted	Party	9 00
80 Carman 40 Hiley 180 Old M. Free		
1 Box containing 300 Old M. Free	Prime	9 00
1 Box containing 300 Stinson's Oct	Printer	9 00

### PEACHES. One Year. Assorted Grades.

1 Box containing 300	Party	6 50
100 Crawford's Late 3 to 4 feet		
200 Crawford's Late 2 to 3 feet		

### JUNE BUDS. Very Handsome.

We recommend these for the Rocky Mountain and Pacific Coast regions

June Buds of the 2 to 3 feet size are stocky and straight and well suited for orchard planting. They should not be compared with one year trees of the same height, as they are far superior.

#### 2 to 3 feet

14 Boxes, each containing 1000 Elberta	Passer	25 00
8 Boxes, each containing 650 Elberta	Private	15 00
6 Boxes, each containing 500 Elberta	Probe	12 50

### PEARS---Two Years. Grafts. On French Pear Seedlings. Whole Roots.

#### 3/4 to 1 inch, 5 to 6 feet

15 Boxes, each containing 200 Kieffer	Eaglet	\$16 00
10 Boxes, each containing 300 Kieffer	Eager	24 00
1 Box containing 240 Kieffer	East	19 20
1 Box containing 180 Kieffer	Each	14 40

### STANDARD PEARS. Two Years, Budded on French Pear Seedlings.

#### 5/8 to 3/4, 5 to 6 feet

7 Boxes, each containing 100 assorted	Factor	8 50
20 Alamo 30 Howell 50 Koonce		
7 Boxes, each containing 150 assorted	Fag	12 75
100 Koonce 50 Howell		
3 Boxes, each containing 100 Lawrence	Fagot	8 50
9-16 to 5/8, 4 to 6 feet		
7 Boxes, each containing 180 assorted	Fair	13 50
30 Alamo 20 Clapp's 60 Howell 70 Koonce		
5 Boxes, each containing 100 Koonce	Falcon	7 50
1 Box containing 100 assorted	Fancy	7 50
90 Lawrence 10 Koonce		

# BOX LOTS IN COLD STORAGE IN ST. LOUIS--Continued

## JAPAN PLUMS. One Year. On Marianna.

				PRICE CIPHER PER BOX
$\frac{3}{4}$ and up				
6 Boxes, each containing 200 assorted			Landmark	\$15 00
60 Abundance	60 Burbank	20 Chabot	60 Red June	
3 Boxes, each containing 200 assorted			Lane	15 00
100 Abundance	100 Red June			
1 Box containing 200 assorted			Lank	15 00
80 Abundance	10 Burbank	50 Chabot	60 Red June	
1 Box containing 115 assorted			Lap	8 63
100 Red June	15 Wickson			
11-16 to $\frac{3}{4}$				
2 Boxes, each containing 200 assorted			Large	14 00
40 Chabot	60 Abundance	100 Red June		
1 Box containing 190 assorted			Lash	13 60
10 Chabot	80 Abundance	100 Red June		
1 Box containing 200 Red June			Lighter	14 00
1 Box containing 180 Red June			Like	12 60
1 Box containing 100 Red June			Lily	7 00
2 Boxes, each containing 80 Red June			Limit	8 20
	40 Chabot ( $\frac{3}{8}$ to 11-16)			
$\frac{5}{8}$ to 11-16				
2 Boxes, each containing 200 Red June			Linen	13 00
2 Boxes, each containing 120 Red June			Linger	7 80
9-16 to $\frac{5}{8}$				
1 Box containing 250 Red June			Lintel	15 00
6 Boxes, each containing 120 Red June			Lisp	7 20

## Some Specialties for the Fall of 1907 and Spring of 1908.

We have in better supply than formerly the following:

**PEARS.** Smith's, LeConte, Garber, Koonce and Early Harvest, one and two years, all budded on 7-12 mm. French Pear Seedlings, branched roots.

**PEARS.** Magnolia and Japan Golden Russet one and two years, very fine, budded on Japan Pear stocks.

**PEARS.** Bartlett. These are budded on extra strong French stocks and we are sure they will excel in quality, height and stockiness any that can be produced elsewhere.

**PEARS.** Smith's, an improvement on LeConte in fruit and freedom from blight.

**CHERRIES.** Terry. This is a variety of the same type as Ostheimer, a little larger in fruit and makes a healthier tree. We have excluded Ostheimer from our list and are growing Terry in its stead.

**PEACHES.** Arp Beauty. A yellowish peach, the best extra early, ripening as early as Sneed and a little earlier than Greensboro.

**PECANS.** Stuart, Frotcher and Van Deman. The best three varieties. Other varieties in smaller quantities.

**ROSES.** Marechal Neil and Baby Rambler. Budded.

We will take pleasure in making prices on these specialties as well as upon our general stock.

# Box Lots in Cold Storage in Rochester, N. Y.

## No Charge for Drayage

### PEARS. Two Years. Grafts. On French Pear Seedlings. Whole Roots

These are very fine, smooth, straight trees well branched with splendid roots

Strong  $\frac{3}{4}$  including 1 inch, 6 to 8 feet

5 Boxes, each containing 200 Kieffer.....	Fawn	\$18 00
8 Boxes, each containing 160 Kieffer.....	Fay	14 40
3 Boxes, each containing 220 Kieffer.....	Feast	19 80
2 Boxes, each containing 180 Kieffer.....	Feed	16 20
1 Box containing 150 Kieffer.....	Fertile	13 50
2 Boxes, each containing 260 Kieffer.....	Fig	23 40
1 Box containing 170 Kieffer.....	Filler	15 30

## Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

APRIL 2ND. The stock in cellars at Huntsville is still in good condition for planting, but the buds are started to some extent and the roots are showing slight signs of growth.

### KIEFFER PEARS--Two Years, Grafted on French Pear Seedlings.

KIEFFER PEARS.	Fodder.	Folder.	Follow.	Fondle.	Foolish.	Forage.	Fozy
Two Years	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft	3 to 4 ft	2 to 3 ft
On French Seed'gs	$\frac{3}{4}$ to 1 in.	$\frac{5}{8}$ to $\frac{3}{4}$	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$		
Kieffer .....	Per M \$80	Per M \$70	Per M \$60	Per M \$50	Per M \$40	Pr M	Pr M
	2500	3250	1800	850	1900	...	...

### STANDARD PEARS--Two Years, Budded on French Pear Seedlings.

PEARS, Standard.	Feather	Feeble	Fellow	Felon	Festal	Fetter
Two Years.	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft.	3 to 4 ft.
Budded.	$\frac{3}{4}$ to 1 in.	$\frac{5}{8}$ to $\frac{3}{4}$	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$	
	Pr M \$100	Per M \$85	Per M \$75	Per M \$65	Pr M \$50	Pr M \$40
Alamo .....	...	...	...	60	100	160
B. d Anjou.....	...	...	...	...	...	...
Clapp's.....	...	...	...	60	30	160
Duchess.....	...	...	...	25	20	140
F. Beauty.....	...	...	...	110	110	220
Howell.....	...	...	...	330	270	340
Koonce.....	...	...	...	630	600	940
Lawrence.....	...	...	...	190	140	200
Magnolia.....	...	...	...	...	...	...

### PEACH TREES. June Buds.

Peach Trees.	Jacket.	Jargon	Janitor	Jasper	Jealous	Jeopard	Jersey	Jesse
June Buds.	4 to 5 ft	4 to 5 ft	3 to 4 ft	3 to 4 ft	2 to 3 ft	18 to 24 in	12 to 18 in.	6 to 12 in
	9-16 to $\frac{5}{8}$	$\frac{5}{8}$ to 9-16	7-16 to $\frac{5}{8}$					
	Pr M \$45	Pr M \$40	Pr M \$35	Pr M \$30	Pr M \$25	Pr M \$30	Pr M \$12.50	Pr M \$10
Arp Beauty.....	...	...	...	...	...	...	...	...
Belle of Ga.....	...	...	3850	30900	...	...	...	...
Carman.....	...	180	7900	19100	...	...	...	...
Elberta.....	...	...	...	...	...	...	...	...
Greensboro.....	...	...	...	...	...	...	...	...
Hiley.....	...	...	...	...	...	...	...	...
Waddell.....	...	...	...	220	...	...	...	...



**TREES IN CELLARS AT HUNTSVILLE—Cont'd****PEACH TREES—One Year. Leading Varieties.**

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellowows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

Peach Trees	Rancor		Ransom		Rather		Rattle		Recite.		Reserve.		Resource		Render	
	6 to 8 ft.	5 to 6 ft.	4 to 6 ft.	4 to 5 ft.	3½ to 4½ ft.	3 to 4 feet	2 to 3 ft.	1 to 2 ft.	3½ to 4½ ft.	3 to 4 feet	2 to 3 ft.	1 to 2 ft.	3½ to 4½ ft.	3 to 4 feet	2 to 3 ft.	1 to 2 ft.
One Year, On Peach Stock	Pr M \$50	Pr M \$50	Pr M \$45	Pr M \$40	Pr M \$30	Per M \$25	Pr M \$20	Pr M \$15	Pr M \$30	Per M \$25	Pr M \$20	Pr M \$15	Pr M \$30	Per M \$25	Pr M \$20	Pr M \$15
Admiral Dewey.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Alexander.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Beers Smock.....	50	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Belle of Ga.....	310	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Carman.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Champion.....	70	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Chair's Choice.....	230	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Elberta.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Emma.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Fitzgerald.....	20	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Guinn.....	17	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Globe.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Heath Cling.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Hiley (Ea. Belle).....	1180	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Krummel's Late.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Lemon Cling.....	150	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mamie Ross.....	20	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mountain Rose.....	190	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Matthews Beauty.....	20	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Old M. Free.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Old M. Cling.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Reeve's Favorite.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Salway.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Stump.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Slaphey.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Sneed.....	120	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Stinson's Oct.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Triumph.....	20	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Victor.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Waddell.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...

**Roses in Cellars at Elizabeth, N. J.**

THE ROSES listed below have been shipped to Elizabeth, N. J., and are packed away in cellars there so that orders can be filled from there with the numbers and varieties desired, and will not be offered in box lots as heretofore. Orders should be sent to our Huntsville address, when we will order them forward to be shipped direct from Elizabeth and the bill of lading and invoice will be sent from there as soon as the shipment is made.

**ROSES.**

Field Grown.  
Very Fine.

Rosette.	Robust.	Rocket.
No. 1	No. 1½	No. 2
Per M \$95	Per M \$75	Per M \$30
Per C \$10	Per C \$8.50	

**DORMANT****HYBRID PERPETUALS.**

Anna de Deisbach.....	1570	780	...
Baroness Rothschild.....	190	60	...
Clio.....	530	260	...
Coquette des Alps.....	290	150	...
Fisher Holmes.....	680	350	...
Gen. Jacqueminot.....	1250	620	...
Jubilee.....	280	130	...
John Hopper.....	160	80	...
La Reine.....	660	350	...
La Rosiere.....	320	160	...
Louis Van Houtte.....	60	30	...
Margaret Dickson.....	20	10	...
Marie Bauman.....	1580	780	...
M. P. Wilder.....	550	270	...
Magna Charta.....	2200	1100	...
Marq. of Lorne.....	130	60	...
P. C. de Rohan.....	150	70	...
Paul Neyron.....	910	450	...
Ulrich Brunner.....	520	260	...

**MISCELLANEOUS.**

Crimson Rambler.....	9340	4670	...
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**MOSESSES.**

Gracilis.....	390	190	...
Salet.....	280	130	...
Perpetual White Moss.....	30	20	...

**Field Grown Roses**

This list comprises the varieties and numbers unsold at this date.

**BUDDED ROSES**—We have ceased the propagation of Roses on own roots.

The No. 1 plants will have three or more branches and will be cut back to 18 to 24 inches. The roots are very fine.

We make a grade of Roses called No. 1½. This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting.

**EXPOSITION ROSES**—We received the Grand Prize on our outdoor exhibit of Roses at the World's Fair.



## Offerings for Fall of 1907 and Spring of 1908.

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We will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Pecans for sale for the Fall of 1907 and Spring of 1908.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer, assorted Pears, one and two years, one year and June Budded Peaches.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**Huntsville Wholesale Nurseries,**

**W. F. Heikes, Manager,**

**Huntsville, Ala.**

